



FY 2025 Results Conference Call

MARCH 19TH, 2026

Q4 2025 & FY 2025 Results



Q4 2025 Results, €m

REVENUES €140.6 +14.5% Net FX (+10.4%)	GOM €60.3 42.9% (-1.5 pp)	Adj. EBITDA €19.1 13.6% (+0.5 pp)	NET RESULT €6.5 4.6% (+3.7 pp)
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FY 2025 Results, €m

REVENUES €500.1 +3.4% Net FX (+1.3%)	GOM €214.1 42.8% (+0.7 pp)	Adj. EBITDA €53.1 10.6% (+1.6 pp)	NET RESULT €7.7 1.5% (-1.2 pp)
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Net Debt at €14.9M

Group Revenues by Geography and Market Segment

Q4 Revenues by Geo and Market Segment, €m

	EMEI			AMERICAS			APAC			Total Datalogic		
	2025	2024	Var %	2025	2024	Var %	2025	2024	Var %	2025	2024	Var %
Data Capture	58.6	41.2	42.3%	32.2	39.7	(18.8%)	7.4	7.8	(5.3%)	98.2	88.6	10.8%
Industrial Automation	27.4	24.9	10.0%	9.2	8.8	4.7%	5.9	5.1	15.3%	42.4	38.8	9.5%
Total Datalogic	85.9	66.0	30.1%	41.4	48.5	(14.5%)	13.3	12.9	2.9%	140.6	127.4	10.4%

FY Revenues by Geo and Market Segment, €m

	EMEI			AMERICAS			APAC			Total Datalogic		
	2025	2024	Var %	2025	2024	Var %	2025	2024	Var %	2025	2024	Var %
Data Capture	200.4	167.0	20.0%	112.2	130.7	(14.2%)	25.7	33.9	(24.2%)	338.3	331.6	2.0%
Industrial Automation	101.6	104.9	(3.1%)	35.0	34.3	2.1%	25.1	23.0	9.3%	161.8	162.2	(0.3%)
Total Datalogic	302.1	271.9	11.1%	147.2	165.0	(10.8%)	50.8	56.8	(10.6%)	500.1	493.8	1.3%

New Products Launches and Innovation

DATA CAPTURE (DC)

HHS



Powerscan 9600 RFID

FRS



MAGELLAN™ 9550i

MOB



Memor 17 HC



Memor K20-25



Memor 12-17 Family



Joya Smart Family



Shopevolution 8



Datalogic Connect



Matrix 220 XAI DPM



AV7000 12K



UFK Ultrasonic Sensor



DS4 Area Sensor



Smart VS-Evo



Impact 13.7

SIS

SEN

MV

INDUSTRIAL AUTOMATION (IA)

⬆️ R&D Cash Out at € 65.4 million reaching 13.1% as a percentage of Revenue compared to 13.3% in FY 2024

⬆️ FY Vitality Index at 25.2% (29.5% in Q4 2024) vs 19.7% in FY 2024

Q4 & FY 2025 P&L

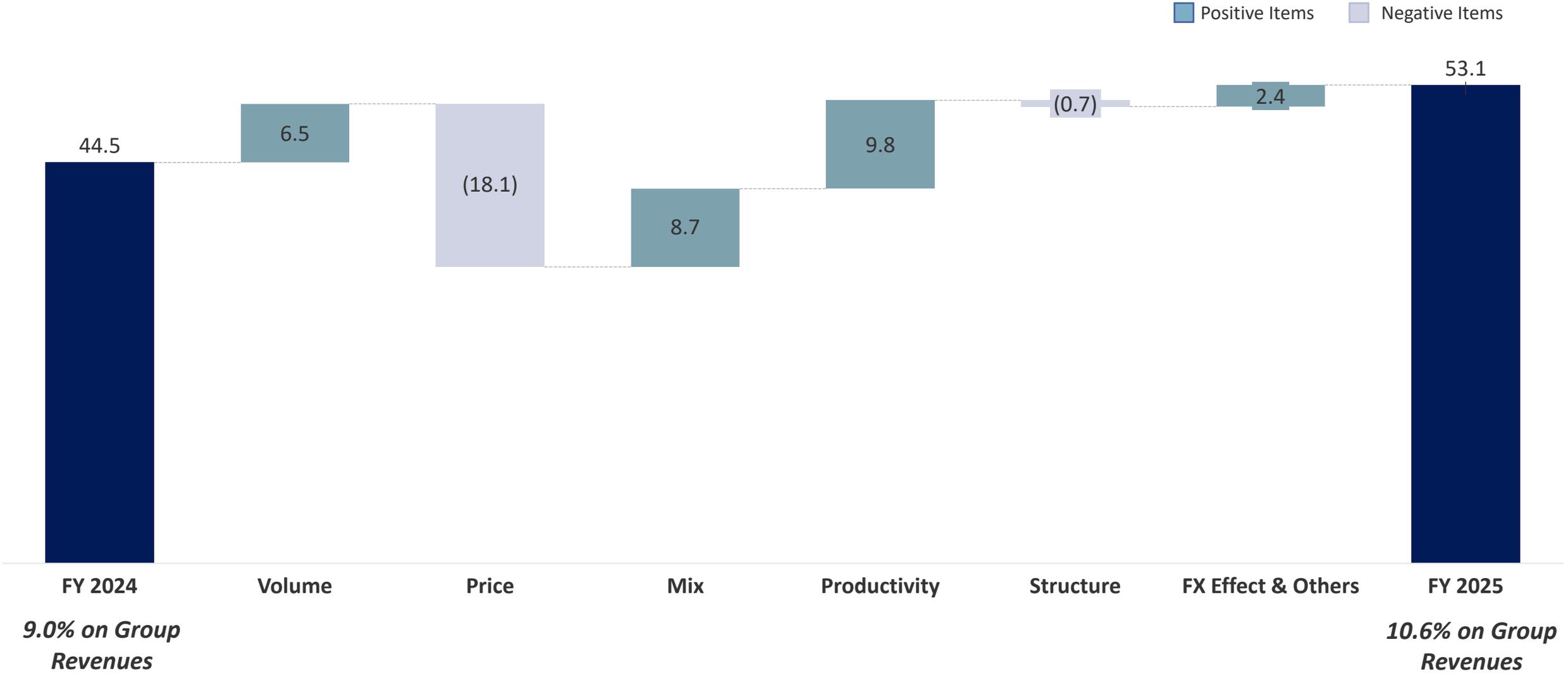
€ m	Q4			FY		
	2025	2024	Var %	2025	2024	Var %
Revenues	140.6	127.4	+10.4%	500.1	493.8	+1.3%
Gross Margin <i>% on Revenues</i>	60.3 42.9%	56.6 44.5%	-1.5 pp	214.1 42.8%	207.8 42.1%	+0.7 pp
Operating expenses <i>% on Revenues</i>	(49.1) (34.9%)	(50.0) (39.3%)	+4.3 pp	(193.2) (38.6%)	(196.9) (39.9%)	+1.2 pp
Adjusted EBITDA <i>% Adj. Ebitda margin</i>	19.1 13.6%	16.7 13.1%	+0.5 pp	53.1 10.6%	44.5 9.0%	+1.6 pp
Adjusted EBIT <i>% Adj. Ebit margin</i>	11.2 7.9%	6.6 5.2%	+2.7 pp	20.9 4.2%	10.9 2.2%	+2.0 pp
EBIT <i>% Ebit margin</i>	9.0 6.4%	4.3 3.4%	+3.0 pp	9.9 2.0%	2.9 0.6%	+1.4 pp
Net Result <i>% on Revenues</i>	6.5 4.6%	1.2 0.9%	+3.7 pp	7.7 1.5%	13.7 2.8%	-1.2 pp
Net Result adjusted <i>% on Revenues</i>	6.5 4.6%	1.2 0.9%	+3.7 pp	7.7 1.5%	-4.6* -0.9%	+2.5 pp

- Revenues up double digits in Q4, above €140 million; back to €500 million in FY
- Q4 Gross Margin confirmed stable at 42.9%. FY Gross Margin at 42.8% (+0.7 pp vs LY) thanks to productivity improvement and positive mix
- Slightly lower operating expenses mainly due to exchange rate
- Q4 Adj. EBITDA margin at 13.6% (+0.5 pp). FY Adj. EBITDA back to double digits, at 10.6%
- Net Result at € 7.7 million (€ 6.5 million in Q4) vs loss in 2024 (€ -4.6 million), excluding the capital gain on the sale of Informatics Holdings, Inc.

* 2024 Net Result from operating activities, excluding the capital gain from Informatics sale

EBITDA Adj.: actual vs last year

€ m

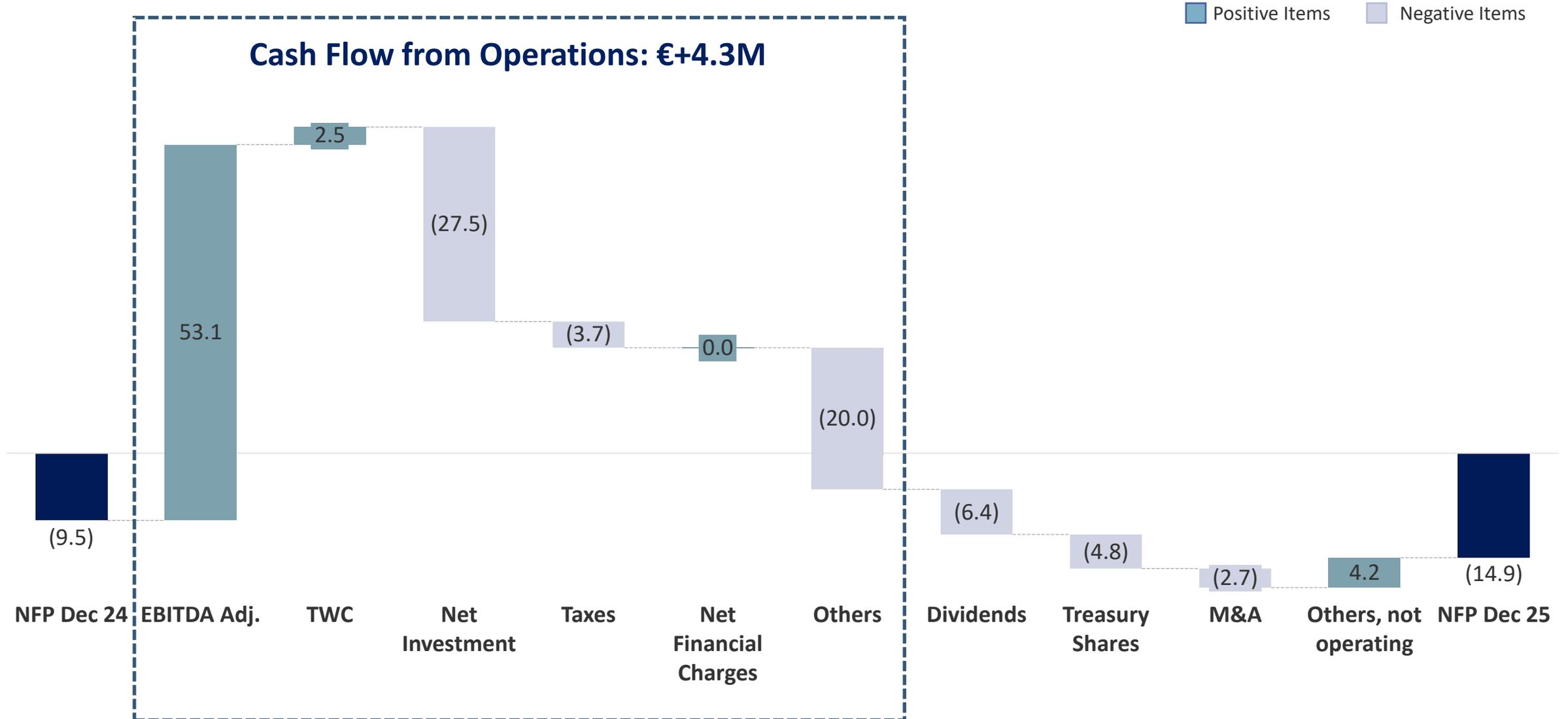


9.0% on Group Revenues

10.6% on Group Revenues

Net Debt & Cash Flow Analysis : Dec'24 – Dec'25

€ m



Contacts

IR CONTACTS

IR Manager

Alessandro D'Aniello

Tel. +39 051 3147109

ir@datalogic.com

Via Candini, 2

40012 Lippo di Calderara di Reno

Bologna – Italy

IR Advisor

Vincenza Colucci

CDR Communication Srl

Tel. +39 335 6909547

vincenza.colucci@cdr-communication.it

IR Assistant

Daniela Giglioli

Tel. +39 051 3147109

Fax +39 051 3147205

daniela.giglioli@datalogic.com

NEXT EVENTS

March 25, 2026

Euronext STAR Conference 2026

May 05, 2026

Shareholders' Meeting

May 14, 2025

Q1 2026 Results

DATALOGIC ON LINE

www.datalogic.com

THANK YOU

This presentation contains statements that are neither reported financial results nor other historical information. These statements are forward-looking statements. These forward-looking statements rely on a number of assumptions and are subject to a number of risks and uncertainties, many of which are outside the control of Datalogic S.p.A., that could cause actual results to differ materially from those expressed in or implied by such statements, such as future market conditions, currency fluctuations, the behavior of other market participants and the actions of governmental and state regulators

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Datalogic S.p.A.

Via Candini, 2 - 40012 Lippo di Calderara di Reno - Bologna (Italy)

Tel. +39 051 3147011 | Fax +39 051 3147205

corporate@datalogic.com

www.datalogic.com